

Employment Skills

2017-2021

Purpose

The New Jersey FFA Employment Skills Leadership Development Event is designed for FFA members to develop, practice and demonstrate skills needed for seeking employment in the industry of agriculture. Each part of the event simulates, as closely as possible, real-world activities that are used by real-world employers.

Event Rules

- The New Jersey FFA Employment Skills Leadership Development Event will be limited to one participant per state.
- Participants are strongly encouraged to wear FFA Official Dress for this event.
- All written materials, including cover letter, resume, etc., will be the result of each participant's own efforts.
- Any participant in possession of an unapproved electronic device in the event area is subject to disqualification.
- Job description, cover letter and resume must be uploaded by April 9 (via JotForm).

Evaluation

The order of participants will be randomly drawn by the event coordinator, unless there is a scheduling conflict with another component of convention (i.e. State Officer Selection Process).

The state event will be conducted in two rounds (ONLY if more than 6 contestants are registered and at the discretion of the state FFA advisor and the state FFA specialist).

- Preliminary Round
 - Takes place prior to the state FFA convention.
 - Application, Cover Letter and Resume are evaluated and scored and ranked during the Preliminary Round.
- Final
 - The top six candidates are invited to advance to the Final Round held at the state FFA convention.
 - The Final Round will consist of a Personal Interview and Follow-up Correspondence.
 - Scores from the application, cover letter and resume will be carried over to the final round.

Event Format

The event is developed to help participants in their current job search (for SAE projects, internships, part-time and full-time employment). Therefore, materials submitted by the participant must reflect their current skills and abilities and must be targeted to a job for which they would like to apply. In other words, participants cannot develop a fictitious resume; they must utilize their actual experience. They are expected to target the resume toward a real job for which they presently qualify.

EQUIPMENT

Participants are required to bring the following items to the event:

Writing utensils

Participants are permitted to bring:

- Blank paper
- Resume
- Cover letter
- List of references
- **Business cards**
- Padfolio

The following items are not permitted:

- Letters of reference
- Samples of work
- Pictures
- Personal pages

ITEMS TO BE ELECTRONICALLY SUBMITTED BEFORE STATE CONVENTION

By April 9, participants will electronically submit the following in PDF format (via JotForm):

- Job Description (will not be scored)
- Cover Letter
- Resume
- Application

A penalty of 10 percent will be assessed for documents received after the April 9 deadline. If the documents are not received by seven days after deadline, the participant may be subject to disqualification.

JOB DESCRIPTION

- The job description is required in order for the judges to adequately score other sections of the event. The job description will not be scored but is a required submission.
- Participants who fail to submit this component will be subject to disqualification.
- The job description should include a description of the position the student is applying for, desired qualifications and work experience.
- Sources for job descriptions can be found by looking in the newspaper or online through job search websites and company websites.

COVER LETTER (100 POINTS)

The cover letter is to be typed, one page, single spaced, left justified using Times, Times New Roman or Arial 10-12 point minimum font.

The letter is to be dated for the first day of the national event and addressed to:

Mark Kline 6060 FFA Dr. P.O. Box 68960 Indianapolis, IN 46268-0960

RESUME (200 POINTS)

- The resume should not exceed two pages total.
- Resume must be non-fictitious and based upon actual work history.
- The resume must be generated from the FFA Resume Generator on FFA.org.

ELECTRONIC EMPLOYMENT APPLICATION (100 POINTS)

- Participants will complete a standard electronic job application per instructions at the CDE/LDE website.
- The application will be open online between Sept. 1-15.

ITEMS TO BE COMPLETED AT THE NATIONAL EVENT

PERSONAL INTERVIEW (500 POINTS)

• The personal interview will be with a panel of judges. Each interview will last no more than 15-minutes.

FOLLOW-UP CORRESPONDENCE (50 POINTS)

- Participants will submit follow-up correspondence after the interview. Participants will be provided with necessary information and items to compose a follow up correspondence.
- Correspondence may include, but is not limited to, one of the following: email, handwritten note or typed letter. Participants will have 30 minutes to complete the follow-up correspondence.

TIEBREAKERS

In the event of a tie in the preliminary round, the participant with the highest resume score shall receive the higher rank. If a tie still exists, the application rank will be used.

In the event of a tie in the final round the participant with the highest personal interview score shall receive the higher ranking. If a tie still exists, the highest resume score will receive the highest ranking.

Awards

Awards will be presented to teams based upon their rankings at the 4rd general session of the New Jersey State FFA Convention. Awards are sponsored by the New Jersey FFA Foundation.

Individual

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1st - $100.00 & plague sponsored by the National FFA
2^{nd} - $75.00
3^{rd} - $50.00
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The 1st place individual will represent New Jersey at the Big E in September and the National FFA Convention in October (if 60% mastery is met).

^{*}DO NOT include letters of reference with the submission of these materials.

Scoring

Preliminary Round	Individual Points
Electronic Employment Application	100
Resume	200
Cover Letter	100
TOTAL POINTS	400
Final Round	Individual Points
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Personal interview	500

References

This list of references is not intended to be all inclusive.

Other sources may be utilized, and teachers are encouraged to make use of the very best instructional materials available. Make sure to use discretion when selecting website references by only using reputable, proven sites. The following list contains references that may prove helpful during event preparation. The most current edition of resources will be used.

- Past CDE materials and other resources FFA.org
- Open Colleges How to Write a Resume. http://www.opencolleges.edu.au/careers/resumes/how-to-write-a-
- 8 Subtle Ways to Ace the Interview. http://www.businessinsider.com/subtle-ways-to-ace-the-interview-2015-2
- Killer Questions Candidates Ought to Ask the Interviewer. http://theundercoverrecruiter.com/9-killerquestions-candidates-ought-ask-interviewer/
- 9 Keys to Telephone Job Interview Success. http://www.job-hunt.org/job_interviews/telephoneinterviews.shtml
- Sending Your Thank You After the Job Interview. http://www.job-hunt.org/job_interviews/job-interviewthank-you.shtml
- Accepting a Job Offer? Asking These 10 Questions First. http://www.wetfeet.com/articles/accepting-a-joboffer-ask-these-10-questions-first
- References from the career center at the land-grant university in your respective state
- FFA resume generator FFA.org



Cover Letter Rubric 100 points

NAME	CHAPTER

	Very strong evidence	Moderate evidence of	Strong evidence of skill	Points	Weight	Total
INDICATORS	of skill is present	skill is present	is not present	Earned		Points
	5-4 points	3-2 points	1-0 points		V 4	
Format and	Does not exceed one	Does not exceed one	Exceeds one page;		X4	
General	page without	page without	margins are			
Appearance	overcrowding; margins are acceptable; font	overcrowding; margins are acceptable; font size	inappropriate; font style is unreadable; font			
	size and style is	and style is readable	size is too small or too			
	readable (10-12pt);	(10-12 pt); uses	large; no signature; no			
	uses appropriate	appropriate business	date or address; no			
	business format, date	format, date and address	inside address; not in			
	and address at top;	at top; not addressed to	appropriate business			
	addressed to	appropriate person;	format.			
	appropriate person;	inappropriate signature				
	appropriate signature	block.				
	bock					
Introductory	Identifies position they	Identifies position that	Does not clearly			
Paragraph	are applying for; states	are applying for; does	identify position they			
	how they heard about	not state how they	are seeking; no			
	the position; states	found the job; vaguely	description of how you		X4	
	why they are	describes why they are	heard about the			
	interested in the	interested in the job;	position; does not grab			
	position; uses wording	introduction is bland	the reader's attention.			
	to attract reader's	and not attention				
CI :II I	attention.	catching.	D 1:1 1:0			
Skills and	Identifies two to three	Identifies one to two	Does not identify			
Experience	Strongest qualifications	qualifications for the job; indicates how	relevant qualifications for the job; does not			
	for the job; indicates	education has prepared	indicate how education			
	how education has	them for this job;	has prepared them for			
	prepared them for this	provides a vague	this job; does not state			
	job; states why you are	explanation of why	why they are interested			
	interested in the	interested in the job;	in the job; skills and		X4	
	position; skills and	skills and experiences	experiences are not			
	experiences are	are somewhat	consistent with resume;			
	consistent with	consistent with resume;	does not mention			
	resume; makes	makes reference to	resume.			
	reference to resume.	resume.				

Cover Letter Rubric Continued

INDICATORS	Very strong evidence of skill is present 5-4 points	Moderate evidence of skill is present 3-2 points	Strong evidence of skill is not present 1-0 points	Points Earned	Weight	Total Points
Closing Paragraph	Thanks reader for taking time to read; provides appropriate contact information, makes appropriate provisions for follow up.	Thanks reader for taking time to read; provides contact information, but makes reader to assume a follow up.	Does not thank reader; does not mention a plan for follow up; does not provide any contact information.		X3	
Spelling/ Grammar/ Punctuation	Spelling, grammar, and punctuation are extremely high quality with two or less errors in the document.	Spelling, grammar, and punctuation are adequate with three to five errors in the document.	Spelling, grammar, and punctuation are less than adequate with six or more errors in the document.		X5	



Resume Rubric 200 points

NAME	CHAPTER

INDICATORS	Very strong evidence of skill is present 5-4 points	Moderate evidence of skill is present 3-2 points	Strong evidence of skill is not present 1-0 points	Points Earned	Weight	Total Points
Contact Information	Includes name, address, email address, and phone number; name stands out on resume; provides professional e-mail address.	Name does not stand out; email address is too casual.	Missing name, address, email address, or phone number; email used is inappropriate or unprofessional.		X2	
Employment Objective	Focused objective that states how employee will help company achieve its goals.	Focused objective that states what you want from the company.	No objective identified.		X2	
Education or Relevant Coursework	Contains complete information (listed in reverse chronological order) with relevant courses listed, dates formatted correctly, GPA listed in correct format (if appropriate), includes appropriate honors and awards.	Contains information (listed in reverse chronological order) with relevant courses listed, dates formatted correctly, may show gaps in work history; inappropriate GPA listed, includes appropriate honors and awards.	Information not listed in reverse chronological order, important information missing, information not listed in correct format.		X7	
Achievements and Honors	Appropriate and relevant achievements and honors listed; achievements and honors related to career goal; provides specific details related to achievements and honors; listed in reserve chronological order.	Appropriate and relevant achievements and honors listed; achievements and honors related to career goal; lacks specific details related to achievements and honors; listed in reserve chronological order.	Achievements and honors not listed in reverse chronological order; inappropriate or irrelevant achievements listed; no achievement or honors are listed.		X5	

Resume Rubric Continued

	Very strong evidence	Moderate evidence of	Strong evidence of skill	Points	Weight	Total
INDICATORS	of skill is present	skill is present	is not present	Earned		Points
	5-4 points	3-2 points	1-0 points			
Relevant	Entries are listed in	Entries are listed in	Entries are not in			
Experience and	reverse chronological	reverse chronological	reserve chronological			
Skill	order; company name,	order; entries have a	order; most entries do			
	title, location, and	pattern of one type of	not include company			
	dates are included;	error; action verbs are	name, dates, location, or			
	strong action verbs	weak; verb tenses are	position title; bullets are			
	used with correct verb	inconsistent; bullets are	written in complete		Х9	
	tense; personal	not concise or direct and	sentences; verb tenses			
	pronouns and	do not indicate impact;	are inconsistent; bullets			
	extraneous words are	bullets are written in	are wordy, vague, or do			
	omitted; bullets are	complete sentences.	not indicate one's			
	concise, direct and		impact; bullets are not			
	indicate one's		listed in order or			
	impact/accomplishme		importance to the			
	nts; results are		reader; results are not			
	quantified; bullets are		quantified when			
	listed in order of		appropriate; irrelevant			
	importance.		or outdated information			
			is listed.			
References	Listed appropriate	References are listed, but	Inappropriate			
	references and	not all may be	references are listed; no			
	provided complete	appropriate or not all	references listed; no		X2	
	contact information	contact information for	contact information			
	for references.	references is included.	listed.			
Spelling/	Spelling, grammar, and	Spelling, grammar, and	Spelling, grammar, and			
Grammar/	punctuation are	punctuation are	punctuation are less			
Punctuation	extremely high quality	adequate with three to	than adequate with six		X5	
	with two or less errors	five errors in the	or more errors in the			
	in the document.	document.	document.			
Format and	Does not exceed two	Does not exceed two	Exceeds two pages;			
General	pages without	pages; appears	margins are			
Appearance	overcrowding; margins	overcrowded; margins	inappropriate; font			
	are acceptable; font	are acceptable; font size	style is unreadable; font			
	size and style is	and style is readable (10-	size is too small or too		X8	
	readable (10-12 point);	12 point); headings don't	large.			
	headings reflect	necessarily reflect				
	content and content	content and content				
	substantiates	substantiates headings;				
	headings; resume is	resume is targeted to				
	targeted to job.	job.				
					CINITS	



Employment Application Rubric 100 points

NAME	CHAPTER

	Very strong evidence	Moderate evidence of	Strong evidence of skill	Points	Weight	Total
INDICATORS	of skill is present	skill is present	is not present	Earned		Points
III DICIII ONS	5-4 points	3-2 points	1-0 points			
Consistent with	Name, education,	Name, education,	Name, education,			
Resume	experience and other	experience and other	experience and other			
	personal information	personal information	personal information do		X4	
	matches information	generally matches	not match information			
	provided on resume.	information provided on	provided on resume.			
		resume.				
Spelling/	Spelling, grammar and	Spelling, grammar and	Spelling, grammar and			
Grammar/	punctuation are	punctuation are	punctuation are less			
Punctuation	extremely high quality	adequate with three to	than adequate with six		X6	
	with two or less errors	five errors in the	or more errors in the			
	in the document.	document.	document.			
Form Completed	Entire application was	Majority of the	Several blank spaces			
	completed with "N/A"	application was	and missing		X4	
	indicated where	completed with few	information.			
	appropriate.	blank fields.				
Overall	Application was	Application was	The application was not			
Impression	consistent and	consistent and generally	consistent and did not			
	appropriately	highlighted candidates	highlight candidates			
	highlighted candidates	qualifications for the	qualifications for the		Х6	
	qualifications for the	position.	position.			
	position.					



Personal Interview Rubric 500 points

NAME	CHAPTER

	Very strong evidence	Moderate evidence of	Strong evidence of skill	Points	Weight	Total
INDICATORS	of skill is present 5-4 points	skill is present 3-2 points	is not present 1-0 points	Earned		Points
Appearance	Professional dress/groomed: Follows standard dress code, polished shoes, clothes pressed, conservative accessories.	Dress appropriate: Just not as professional and "put together", shoes clean, but not polished.	Very disheveled: Dirty shoes, not wearing black shoes.		X10	
First Impression	Greeting: Appropriate salutation and firm handshake.	Greeting: Confident but uneasy, soft handshake. Introduction: States name	Greeting: Does not use salutation, very informal. Introduction: Fails to		X15	
	Introduction: States name Body language: Smiling	only when asked. Body language: Rarely	introduce self, fails to shake hands with interviewer.		XI3	
and pleasant, does not si until invited, confident in manner.	until invited, confident in	smiles, cologne or perfume is distracting.	Body language: Obnoxious cologne or perfume, chewing gum.			
Response to Questions	Used appropriate language for career: Cited relevant examples; evidence knowledge of career field (talk the talk); knows education and experience required for position; discussed skills gained through school or past jobs and how they are relevant to position applied; abilities described match the resume; responses concise and logically communicated; responses do not sound "canned"; provided in- depth description of skills, not just a list; provided in- depth response to questions, not yes/no responses to questions; establish a "theme" that overall describes their abilities.	Seemed to know terms associated with career: Some holes, cited several relevant examples; but list is incomplete, knew about career, but conveyed incomplete picture; unsure of education or experience required for position; incomplete list of skills gained through school and past jobs and relevance to position applied; abilities mostly match resume; responses seemed rehearsed and somewhat disorganized; provided some depth to description of job skills, provided some depth to responses to questions; provided some yes/no responses; was able to tie some abilities together to form a picture of qualifications.	Knew some of the language of position, but used incorrectly or did not show understanding of terms: Unable to cite or few relevant examples; position education and requirements not known or does not match applicants skill set; unable to relate skills learned in school or past jobs and relevance to position applied, abilities hardly match resume; responses seemed "canned" with little logical progression; mainly provided list of skills with little explanation; provided yes/no responses; unable to see an overall theme of persons abilities.		X30	

Personal Interview Rubric Continued

	Very strong evidence	Moderate evidence of	Strong evidence of skill	Points	Weight	Total
INDICATORS	of skill is present	skill is present	is not present	Earned		Points
	5-4 points	3-2 points	1-0 points			
Communication	Persuasive: Led the interview in a direction that enabled them to expand so their skills were expressed, took initiative to add information beyond question asked. Confident: Exhibited self confidence with body language and verbally Appropriate volume: Spoke with proper volume for room to be heard clearly; not too loud, not too soft. Enunciation/grammar: Avoided words like "git" versus "get and "agin" versus "again", used proper words when speaking (didn't use 10 dollar words when a five dollar word will do). Concise: Avoided run-on sentences and answered with logical and organized thoughts. Sincere: Expressed true interest in the position they are seeking. Poise: Avoids distracting mannerisms, such as drumming fingers or overuse of "uhm" and "you know". Discretion/Tact: Shared appropriate information and did not create an awkward	Persuasive: Was able to expand somewhat on skills that are a fit for the position, volunteered some additional information to questions asked. Confident: Exhibited some nervousness, but covered well; voice and body language showed some uncertainty. Appropriate volume: Did not modulate volume to express answers, could hear sometimes; but quiet when unsure of response and hard to hear. Enunciation/grammar: Some language not appropriate for position applied, used some slang and exhibited some "dialect". Concise: Some questions answered in a rambling fashion, but point was able to be made. Thoughts were logical, but somewhat disorganized. Poise: Seemed comfortable with some nervousness, caught self before exhibiting distracting mannerisms, rarely used "uhm" or "you know". Discretion/Tact: Most professional in tone and shared information that created little ,if any, awkwardness.	Persuasive: Answered yes or no to most questions, did not expand on skill set. Confident: Did not appear comfortable, nervous, slouched in chair. Appropriate volume: Hard to hear answers or volume too loud for room. Enunciation/grammar: Used overly complex or simplistic language, sprinkled in words like "git" versus "get" and "agin" versus "again". Concise: Rambled and used run on sentences. Answers were poorly organized and thoughts not clearly expressed. Sincere: Seemed uninterested in the position and distracted, Poise: demonstrated distracted mannerisms such as tapping foot, drumming fingers, cracking knuckles, etc.; Excessive use of "uhm" and "you know". Discretion/Tact: Shared information that may be seen as personal about someone else creating awkwardness, appeared unprofessional.		X30	
Conclusion	Posed appropriate questions of interviewer: e.g., when notification of selection will occur and how. Clarified next steps, inquired as to next step in interview process e.g., if there will be additional interviews, etc.	Questions posed were somewhat appropriate: Some had no relevance to interview, Incomplete inquiry of the next steps in the interview process, Asked for business card, thanks interviewer and shook hand, but seemed uncertain how to	Asks no questions: Questions asked (if asked) have no relevance to next steps in the interview process, Ends interview abruptly or awkwardly, exits without thanks or shaking hands.		X15	
	Appropriate thanks and exit: Asked for business card, thanked interviewer, stands and shakes hands prior to exiting room.	end the interview and exit.				
			-	TOTAL F	POINTS	



Follow Up Correspondence Rubric 50 points

NAME	CHAPTER

INDICATORS	Very strong evidence of skill is present 5-4 points	Moderate evidence of skill is present 3-2 points	Strong evidence of skill is not present 1-0 points	Points Earned	Weight	Total Points
Format	The document was directed to the appropriate person with an appropriate address and salutation. The level of formality was appropriate for the type of correspondence.	The document was directed to the appropriate person with an appropriate address and salutation with minor errors. The level of formality was generally appropriate for the type of correspondence.	The document was not directed to the appropriate person. No address or salutation was included. The level of formality was not appropriate.		X2	
Content	Effectively expressed appreciation and appropriately reiterated their qualities. Expressed interest and appropriately stated provisions for follow up.	Attempted to express appreciation and generally reiterated their qualities. Generally expressed interest and attempted to state provisions for follow-up.	Did not attempt to express appreciation. Did not attempt to reiterate their qualities. Did not attempt to express interest or state provisions for follow-up.		Х3	
Spelling/ Grammar/ Punctuation	Spelling, grammar and punctuation are extremely high quality with two or less errors in the document.	Spelling, grammar and punctuation are adequate with three to five errors in the document.	Spelling, grammar, and punctuation are less than adequate with six or more errors in the document.		X2	
Overall Impression	Application was consistent and appropriately highlighted candidates qualifications for the position.	Application was consistent and generally highlighted candidates qualifications for the position.	The application was not consistent and did not highlight candidates qualifications for the position.		X3	

Agriculture, Food and Natural Resources Content Standards

Measurement Assessed	Where measured in event	Academic Content Standards Addressed		
CS.05.01. Performance Indicator: Evaluate the steps and requirements to pursue a career opportunity in each of the AFNR career pathways (e.g., goals, degrees, certifications, resumes, cover letter, portfolios, interviews, etc.).				
CS.05.01.01.c. Evaluate progress toward AFNR career goals and identify opportunities for improvement and necessary adjustments to one's plan of action	All Components of the event			
CS.05.01.02.c. Implement one's personal plan of action for obtaining the required education, training and experiences and evaluate progress to identify opportunities for improvement and necessary adjustments.	Resume, Personal Interview and Networking			
CS.05.01.03.c. Evaluate, update and improve a set of personal tools to reflect current skills, experiences, education, goals, etc. and complete the processes needed to pursue and obtain a career in an AFNR pathway.	All Components			
CS.05.02. Performance Indicator: Examine careers in e	each of the AFNR pathways.			
CS.05.02.01.b . Assess personal skills and align them with potential career opportunities in AFNR pathways.	Application, Resume and Cover Letter			
CS.05.02.02.c . Conduct interviews with career professionals within AFNR pathways and summarize the results.	Interviewing and Networking			
CRP.01.01. Performance Indicator: Model personal re	sponsibility in the workplace and	community.		
CRP.01.01.01.c. Evaluate past workplace and community situations and determine how personal responsibility positively or negatively impacted outcomes.	Interview			
CRP.01.01.02.c. Model personal responsibility in workplace and community situations.	Interview, Resume, Application and Cover Letter			
CRP.01.02 Performance Indicator: Evaluate and considerations on employers and community before taking		impacts of personal and professional		
CRP.01.02.01.c. Make and defend personal decisions after analyzing their near- and long-term impacts on self and others.	Interview			
CRP.01.02.02.c. Make and defend professional decisions after evaluating their near- and long-term impacts on employers and community.	Interview			

CRP.01.03. Performance Indicator: Identify and act up community.	on opportunities for professional	and civic service at work and in the
CRP.01.03.01.c. Devise strategies for involvement in professional service opportunities at work and in the community (e.g., coaching/mentorship, presentations at meetings, etc.).	Resume, Interview and Application	
CRP.01.03.02.c . Devise strategies for personal involvement in civic service at work and in the community (e.g., volunteer at food pantry, community clean-up, join organizations or committees, etc.).	Resume, Interview and Application	
CRP.02.01. Performance Indicator: Use strategic think solve problems in the workplace and community.	ing to connect and apply academi	c learning, knowledge and skills to
CRP.02.01.01.c. Apply academic knowledge and skills to solve problems in the workplace and reflect upon the results achieved.	Round 2 Interview	
CRP.02.01.02.c. Apply academic knowledge and skills to solve problems in the community and reflect upon results achieved.	Round 2 Interview	
CRP.02.01.a. Identify opportunities to apply technical concepts to solve problems in the workplace (e.g., identify how to: increase sales, better customer service, reduce inputs, reduce waste, ensure sustainability, etc.).	Preliminary and round 2 Interview	
CRP.02.02.02.a . Identify opportunities to apply technical concepts to solve problems in the community (e.g., identify how to: ensure safe routes to schools, reduce vandalism, reduce air pollution, etc.).	Preliminary and round 2 Interview	
CRP.04.01. Performance Indicator: Speak using strate and informal settings.	gies that ensure clarity, logic, purp	pose and professionalism in formal
CRP.04.01.01.b. Analyze use of verbal and non-verbal communication strategies in workplace situations.	Preliminary and round 2 Interview	
CRP.04.01.02.c. Evaluate personal strengths and areas for growth with regard to speaking formally and informally with clarity, logic, purpose and professionalism, and identify ways to improve.	Preliminary and round 2 Interview, Phone and Networking	
CRP.04.02. Performance Indicator: Produce clear, reassettings.	soned and coherent written comm	nunication in formal and informal
CRP.04.02.01.c. Evaluate the effectiveness of different forms of written communication for achieving their intended purpose.	Cover Letter, Resume and Follow- up	
CRP.04.02.02.c. Compose clear and coherent written documents (e.g., agendas, audio-visuals, drafts, forms, etc.) for formal and informal settings.	All written documents	

CRP.04.03. Performance Indicator: Model active listening strategies when interacting with others in formal and informal settings.		
CRP.04.03.01.c. Evaluate personal effectiveness and devise a plan to improve active listening skills.	Networking, Phone and Round 2 Interview	
CRP.04.03.02.c. Model active listening strategies in formal and informal settings.	Networking, Phone and Round 2 Interview	
CRP.10.01. Performance Indicator: Identify career opportunities within a career cluster that match personal interests, talents, goals and preferences.		
CRP.10.01.01.c. Plan a career path based on personal interests, goals, talents and preferences.	All Components	
CRP.10.01.02.c. Match potential career opportunities in career clusters with personal interests, talents, goals and preferences.	All Components	
CRP.10.02. Performance Indicator: Examine career advancement requirements (e.g., education, certification, training, etc.) and create goals for continuous growth in a chosen career.		
CRP.10.02.01.a. Categorize career advancement requirements for potential careers (e.g., degrees, certification, training, etc.).	All written components	
CRP.10.02.02.a. Identify methods for setting goals for personal improvement and continuous growth in a career area (e.g., SMART goals, training, professional development, etc.).	All Written components	
CRP.10.04. Performance Indicator: Identify, prepare, update and improve the tools and skills necessary to pursue a chosen career path.		
CRP.10.04.01.c. Select and use appropriate tools to pursue career advancement opportunities and assimilate feedback from the process to identify improvements for the future.	All Interviews and Networking	
CRP.10.04.02.c. Apply skills to complete common processes involved in pursuing a career and assimilate input and feedback from experts (e.g., mentors, teachers, business persons, etc.) to improve.	All Components	